

JAI was the most happening, most vibrant place at IndiaWood 2012



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Jai Industries has always been one of the most important company and a very big attraction of all IndiaWood exhibitions, since JAI started participating in it almost a decade ago. A very long and mutually beneficial association for all concerned, including customers. This year was no different, in fact this time Jai was present with more vigor, more elaborated plans, more new machines and more value for money offerings! It all clicked very well with visitors and the company claims 'the show was a grand success'.

As the visitors thronged 'Jai Enclave' a very big exhibition floor area at it day in day out, it was obvious to anybody observing critically; that JAI was the most happening and most vibrant place at IndiaWood 2012. There were many reasons for this visitors' preference. The most important being JAI introducing scores of new machines and improved models in all its ranges. Ranges on display were : 1. Jai-WudPro, India's largest selling basic woodwork machinery. (11 new/improved m/cs) 2. Jai-Modula, World class panel processing machinery, including 'Pride of India' range. Pol is Euro-precision machines made in India by Jai Industries. (10 new/improved m/cs) 3. Jai-SCM

and 4. Jai-Turanlar are actual European machines brought to India by JAI. These ranges were also re-shuffled to suit the needs of Indian industry.

Thus, compared to any other participant in the expo JAI had more options and better selection to offer. Also, though the stall always remained occupied with a lot of people, Jai Team did a commendable job of attending to all of them and satisfying their need of information, demonstration and guidance on selection. As a result engagement of customers with company personnel and their satisfaction was highest vis-à-vis any stall at IndiaWood. Later the company's corporate communication has claimed that this grand success has



resulted in high percentage of bookings and inquiries, which will keep the company and it's dealer network busy for the next full year!

Here are the lists of new JAI m/cs, which can be useful to wood and Panel industry :
New addition to Jai-WudPro range :

- 1) HeavyDuty Combiplaners : With folding top flexibility and anti-kickback system
- 2) HeavyDuty Thickness Planers : With anti-kickback system and provision for dust collectors
- 3) Redesigned SurfoMax-S : With infeed table longer than outfeed table for better accuracy and extra support for working
- 4) Trio-12 : A unique 3 side thickness planer with moulding and anti-kickback facility.



- 5) Improved Tilting Arbour Circular Saw : Better engineering, with or without sliding table.
- 6) Adjustable Circular Saw : A very efficient saw (w/o tilting) in a completely new design
- 7) Chain-n-Chisel Mortiser : A combo mortiser offers replaceable chain or chisel holder units according to work demands, which



- 8) TenoMac - S : Max Series m/c with sliding table and circular saw for end-cutting.
- 9) Lab 300 Plus : A Jai-Scm universal combined m/c of European quality with extruded anodized aluminium sliding table, squaring frame with telescopic fence etc.

New addition to Jai-Modula and Pride of India ranges...

- 1) J-4000.in (Auto Edge Bander)
- 2) J-5000.in (Auto Edge Bander) New Improved
- 3) J-5000R.in (Auto Edge Bander with corner rounding)
- 4) J-5000PR.in (Auto Edge Bander with Pre-milling & Corner rounding)
- 5) J-1100.in (single door Vacuum Membrane Press with optimizer)
- 6) J-1102.in (double door Vacuum Membrane Press with optimizer)
- 7) J-1200.in (Auto throughfeed Roller Press with motorized up-down of rollers)
- 8) J-1224 (AI) HSD Italian air-cooled spindle CNC Router
- 9) J-1060, small CNC Router 3' x 2' with water cooled spindle
- 10) Rotary attachment for CNC Routers

What ultimately happened was, this IndiaWood proved Euro-precision credentials of Jai's 'Pride of India' range as it was hailed as the 'most preferable' range of panel processing machinery for the new entrants in the field and proved to be immensely useful in expanding the operations for established players in the field. Because JAI offered similar m/cs to Euro m/cs at a significant cost saving and with a greater promise of faster after sales service and spares availability. In essence, the company has proved what it claims, "Jai means VALUE, world-class VALUE".